

## Fashion Start -up Planning Decisions

Will you be writing a **business plan**?

Will you use LivePlan?

Will you use Microsoft Word?

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Will you be doing **market research**?

SWOT Analysis of  
Competition

Customer  
Survey

Quadrant Analysis

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Will you be solving a problem **of fashion** or function?

**Fashion**

**Function**

Will you hire a creative designer?

Will you get your function patented?

Will you hire a technical designer?

Will you hire a technical designer?

Will you hire a merchandiser?

Will you hire a merchandiser?

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Will you be selling **retail** or wholesale?

**Retail(B2C)**

**Wholesale(B2B)**

Online Only - Bricks and Mortar - Both

Online Only - Brick and Morter - Both

Will you hire a sales person?

Will you hire a sales person?